

## EPIC! Rule #2



### Dress the part

*EPIC! Rule #2: There is no such thing as bad weather, only the wrong clothes.*

We are experiencing huge rainfall in Northern California. Over just the last week alone, our homeowner's association confirmed that we have received over 18 inches of rain since the new year. So much for Sunny California. Luckily, my husband Rob and I have great hiking rain gear. I thought this is the perfect time to introduce another EPIC! rule of playing to win.

**EPIC! Rule #2: There is no such thing as bad weather, only the wrong clothes.** Even though the Decade Game helps you imagine a super cool decade destination and build a storyboard to envision key milestones, it's not a detailed map. You see, we have no idea what the real itinerary will be. Real life shows up. Trap doors open. What we thought was a blue sky turns out to be a glass ceiling. Not to worry. Often the greatest breakthroughs happen after an unplanned break-down. We can blame it on mother nature, force majeure, bad luck, inclement circumstances beyond our control. Or we can change our clothes, attitudes, and understanding of the underlying problem, keep our destination firmly in our hearts, and repack appropriately.

I must rely on this rule at least once a week. It's counterintuitive, but the Decade Game is not played in the future. It's played every day with the confidence that there is no such thing as a right or wrong move. Only the next best move based on what the universe has decided to dish up. For example, a client says "no thanks". I don't take that as a "no". I hear that as "not now", "not yet", "not this way". Instead, I hold it as a great opportunity for me to get to know that person

better RIGHT now. “No problem. Can you tell me more?”. The best game to play is deepening trusted relationships for life.

This EPIC! rule helps us remember that life is happening FOR us, not TO us. So enjoy the rain and the snow this winter. As always, you can learn more [here](#).

